

Thin Client Solution



The best deployment
application to
LAN-WAN-INTERNET

Up to 57% cost saving



Francha

Main Feature

POWER APPLICATION SERVER



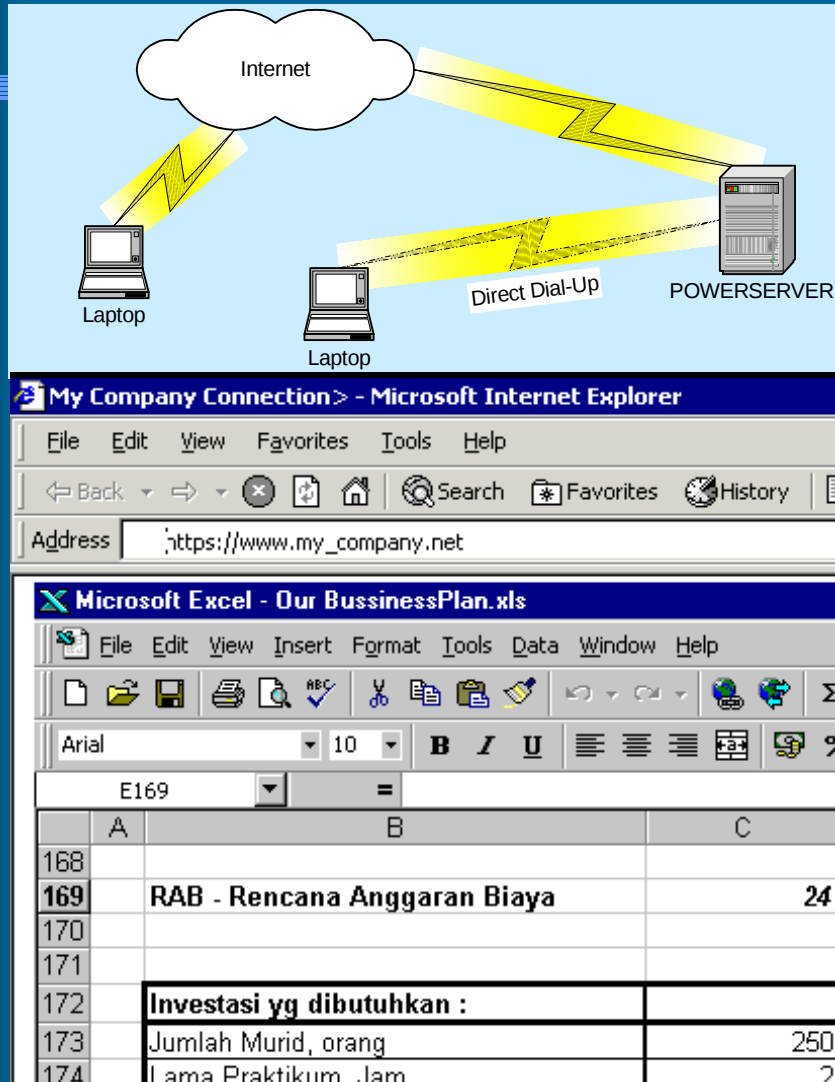
SUN , LINUX , AS/400

- User Management
- Security & Permission
 - User Disk Quota
- Central Application
- Central Disk Storage
- Redundan Disk Array
- Database Management
 - Multi Processor
- High End Application

Delivered to :

LAN – INTERNET – DIAL UP - ASYNCRONOUS

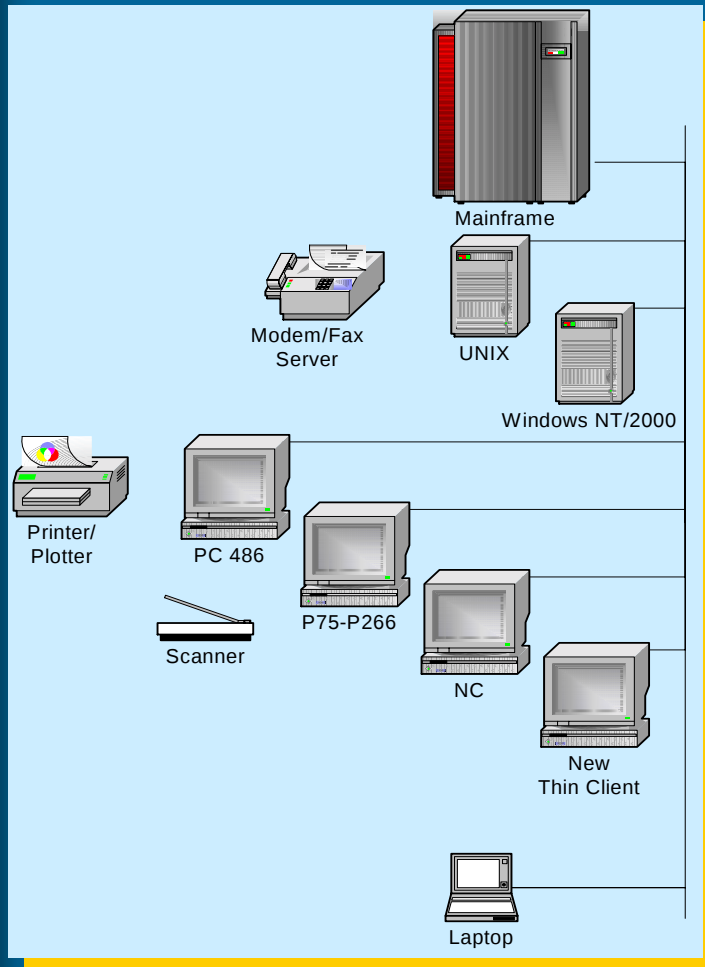
Client Benefit



- Client Type : Net Terminal, DOS/ Unix/Mac/ All Windows
- DOS/Windows Diskless
- Printer / Fax / Scanner Share
- Local / Remote Printing
- Sound Support
- 256 or 16 bit Color
- Data Recovery
- Data Exchange
- Automatic Application Update
- Remote Control
- Internet Enabled

CLIENT TYPE

Diskless

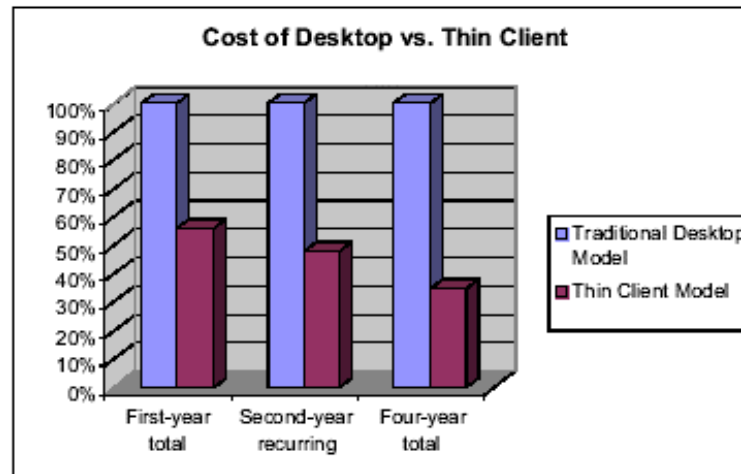


Benefit :

- Investment protection
- Minimum OS client licenses
- HW Update not required
- More Durable
- New or Used Computer

Minimum TCO *)

*) Total Cost Ownership
35 – 57 % reduced



Cost Analysis of Desktop vs. Thin Client		
	Traditional Desktop Model	Thin Client Model
First-year total	100%	56%
Second-year recurring	100%	48%
Four-year total	100%	35%
Percent Differential Relative to the Traditional Desktop Model		
Source: The Tolly Group, June 1999 - Document no. 199503		

- Zona Research "Desktop Clients: A Cost of Ownership Study" 1996, page 5
- 35 percent: Gartner Group, "Microsoft Terminal Server Edition and Thin-Client Computing", 1998, pages 11-12.
- 57 percent: Zona Research "Desktop Clients: A Cost of Ownership Study" 1996, page 5.
- Actually \$9,983, Gartner Group Research Note, Febraury 26, 1998, page 2

For information & demo call 021-8354345 email edisan@francha.co.id

Thin Client for Education or Small Office

Typical Configuration

(1 server + 20 Client)

- Office 2000 + Internet
 - Server : Pentium 3 ,1.5 Ghz, 512 MB RAM, 40GB Disk
 - 15 Client Computer :
 - Pentium 266MMX, diskless or small disk Rp 2-3 juta
 - Used Computer brand Rp 1-1.5 juta
 - Net Terminal \$600/ea
 - Windows NT4/2000(\$1200) : Terminal Service
 - Citrix Licenses (\$6000) for wide client, 24 bit color+ sound support and easy internet enabled
 - Installation (\$1000) + Admin Training (\$300/ea)

Typical Customer

- Computer Laboratory
- Internet Home : Cpu486 secepat Pentium 3/4
- Sentra Informasi & Pelatihan
- Warung Internet & Wartel
- Insurance, Kios, Healt Care, Ticketing
- Koperasi – Jual Beli
- Supply Chain Management